

Master the Essentials of Entrepreneurship with Real-World Insights

Join us on June 6, 7, and 8 for **Entrepreneurship Essentials,** a 4-module course designed for aspiring entrepreneurs.

June 6- 5:00pm - 8:00PM June 7- 10:00AM - 1:00PM, 2:00PM - 5:00PM June 8- 10:00AM - 1:00PM **8170 50 St Edmonton, AB T6B 1E6**

Sponsors and Supporters:







Entrepreneurship Essentials, offered by the Ihtiwin Business School, equips you with the foundational skills and practical knowledge needed to start, manage, and grow a successful venture. Through three real-world case studies—An Edmonton based bakery, An Interprovincial Security Services Provider, and an aspiring entrepreneur who imported GPS Enabled watches for kids —you'll explore the challenges and strategies faced by entrepreneurs in diverse industries. Join us to learn how to spot opportunities, innovate, scale, and make informed decisions like a seasoned entrepreneur.

- Identify and validate business opportunities using market research and customer feedback.
- Manage day-to-day operations while maintaining quality and customer satisfaction.
- Leverage technology to innovate and gain a competitive edge.
- Scale your business strategically, balancing growth with operational challenges.
- Navigate regulatory landscapes to ensure compliance and mitigate risks.
- Make informed financial decisions through budgeting and cost analysis.
- Oevelop strategic decision-making skills to guide your business's future.

Whether you're dreaming of launching your first venture or looking to sharpen your skills, **Entrepreneurship Essentials** provides the tools to succeed. Don't miss this chance to learn from real entrepreneurs who've faced the challenges you're about to tackle.

Course Structure

A 4-Module Course Designed for Aspiring Entrepreneurs

- Modules 1-3: Dive deep into each case study, uncovering key entrepreneurial lessons:
 - An Edmonton Based Bakery: How a home-based baker turned a lockdown opportunity into a thriving bakery.
 - An Interprovincial Security Services Provider: How Ray used technology to revolutionize the security industry.
 - Mama Gear: How Usman overcame regulatory hurdles to expand his e-commerce business.
- Module 4: Compare and synthesize lessons from all three cases, applying them to your own ventures.

Why Choose This Course?

- Real-world case studies for practical, relatable learning.
- **Comprehensive** coverage of essential entrepreneurial topics.
- Interactive discussions to deepen your understanding.

Take the First Step Toward
Building Your Business.
Enroll Today





Your Instructors



Harlee Courtepatte
Award-Winning Indigenous Entrepreneur | Founder,
Ihtiwin Business School & Ihtiwin Strategies

Harlee Courtepatte is a recognized Indigenous entrepreneur and strategist, known for building ventures that bridge business, education, and community impact. As the founder of Ihtiwin Business School and Ihtiwin Strategies, Harlee is leading the development of culturally grounded programs that remove barriers to business education across Turtle Island. Harlee has received multiple awards for entrepreneurship and innovation, and continues to advocate for inclusive, community-first approaches to economic development.



Muhammad Bilal
Chief Innovation Officer | Intiwin Strategies & Intiwin Business
School

Muhammad Bilal holds an MBA and is a seasoned expert in business management and development. As Chief Innovation Officer, he plays a central role in both Ihtiwin Strategies and Ihtiwin Business School — leading the design of our core programs and driving innovative approaches to learning and growth. With a strong focus on practical, real-world impact, Bilal develops solutions that empower organizations and students alike to succeed in today's evolving business landscape.



Lance Scout
Cultural Advisor, Facilitator & Artist | Ihtiwin Business School

Lance Scout is a member of the White Weasel Tribe from Treaty 7 territory. With over 30 years of experience in delivering cultural programming focused on healing and wellness, Lance brings deep knowledge and mentorship rooted in Indigenous ways of knowing. Now working across Treaty 6 and Treaty 7 lands, his programs emphasize the principle that "Culture is Prevention" — creating space for reflection, connection, and personal growth. His teachings offer culturally grounded strategies that help learners move from cycles of adversity toward healing and empowerment through identity, humility, and creativity.